

馬來西亞留台成功大學校友會

事求人

編號成大事_____

日期：20/09/2019

職 位：	Channel Management Specialist (OP)	1 位
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工作經驗：	<ul style="list-style-type: none">• Candidate must possess minimum Diploma/Degree in Business/Marketing/Commerce or equivalent.• At least two (2) years of relevant working experience in computer / IT / components industry.• Strong interest and passionate in IT, hardware, components and desktop solutions.• Highly sales driven, independent, and energetic.• Must be able to handle pressure and is a goal-oriented person.• Excellent presentation and communication skills and in using Excel spreadsheet.• Must be analytical and creative with a keen sense of business.• Possess own transport and willing to travel.• Good command of spoken and written English.
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工作範圍：	<ul style="list-style-type: none">• Handle retail channel partner management in all segments (Components product).• Conduct market research, survey and/or competitor analysis as and when required.• To manage rapport between channel partners and distributors.• Handling components channel within an assigned region to ensure ASUS component market and retail expansion.• Identify key partner management.• Ensure retailer is well communicated on all program that is run by ASUS and providing retail support to each tier of retailer.• Analysis of market competitor price movement and propose to management on price positioning.• Channel execution and retail channels development.• Monitoring partners sell-in and sell-through.• Achieve/exceed sales target.
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工作地區：	Menara Keck Seng, Kuala Lumpur
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其他條件：	<ul style="list-style-type: none"> • Able to speak and write in Chinese would be an added advantage.
	<ul style="list-style-type: none"> • Display a positive attitude, friendly personality, ability to interact with various groups/levels of people, willing to learn for self-improvement and possess keen attention to detail.

待遇：	Depending on qualification and working experience
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機構名稱：	ASUSTek Computer Malaysia Sdn Bhd		
地址：	Suite 10-01, 10 th Floor, Menara Keck Seng, 203 Jalan Bukit		
	Bintang, 55100 Kuala Lumpur.		
電話：	03-2141 6650	傳真：	-

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